CyGlass Gives Service Providers the Tools to Raise their Game

As a Service Provider, you're being asked to deliver informed and authoritative security expertise to your customers in an affordable and efficient way. This is largely due to SMBs increasingly becoming the target of devastating cyber attacks. They are looking for additional detection and response capabilities and legacy tools like SIEM and signature based IDS/IPS are too noisy and too expensive. Companies are looking to you to detect, investigate and respond to a vast range of cyber threats – ransomware, malware, malicious insiders, hackers, and more – all lurking somewhere in their IT networks.

CyGlass Network Defense as a Service (NDaaS) gives you the leading-edge capability to stand out in the service provider crowd. It allows you to uncover and detect advanced security threats on your customers' network and arms you with the information to help them improve their overall security posture.

"Sending our team out to locations to service clients is difficult and time consuming. Using NDaaS means we can install the cyber security software straight onto our customers' networks without any extra software, hardware, or manpower – saving time, money, and effort. The CyGlass dashboards are also cleverly designed to provide added value we can deliver directly to our customers. With activity and insights at our fingertips we can touch base with them in a meaningful way for continued feedback loops."

JOHN MENEZES
PRESIDENT AND CEO, STRATEJM

Three Ways NDaaS Levels Up Security While Reducing Your Costs

IT DELIVERS SOPHISTICATED BUT SIMPLE SECURITY FOR CUSTOMERS:

CyGlass NDaaS effectively identifies, detects, and responds to threats in your customer's network. It is a cheaper, more effective and efficient security tool compared to a SIEM. It allows the security team to concentrate on just the most critical alerts. This minimizes alert fatigue and burnout and helps you to retain your highly skilled personnel. It also gives your team time back to engage with your customers and have a higher value conversation rather than spending time chasing down rudimentary security incidents.

EXCEPTIONAL REPORTING AND MONITORING SERVICES FOR YOU:

CyGlass has custom-built its reporting service for service providers. You have access to a comprehensive partner portal that provides all the tools to register a deal, launch a proof-of-concept (POC) and generate an executive summary report. The reports provide you with detailed and insightful analytics on the most common threats your customers face, their threat score, and how they benchmark against their peers. This unique insight into your customers' security posture gives you a reason to contact them, demonstrate your worth, and upsell.

AFFORDABLE SECURITY WITH EASY DEPLOYMENT:

NDaaS aligns with the per user model that customers are increasingly demanding and easily slots into your recurring revenue stream. CyGlass is also easy to deploy requiring no personnel to take time out to go and install hardware or software as it can be managed remotely. This recouped call-out time is a major time and money saver for service providers.

CyGlass offers you not just another vendor solution, but a way to elevate your cyber security services and become a trusted partner for your customer's evolving cyber security needs.

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